



**JOB REF NO.** CITI-#21353812  
**JOB TITLE:** VICE PRESIDENT – TTS APAC PAYABLES FINANCE  
PRODUCT MANAGER

### JOB CATEGORY

Trade Structuring

### JOB DESCRIPTION

THIS JOB ROLE IS LISTED AS PART OF CITI's #BACKTOWORK HIRING CAMPAIGN.

The Trade Structuring Sr Specialist is a strategic professional who stays abreast of developments within own field and contributes to directional strategy by considering their application in own job and the business. Recognized technical authority for an area within the business. Requires basic commercial awareness. There are typically multiple people within the business that provide the same level of subject matter expertise. Developed communication and diplomacy skills are required in order to guide, influence and convince others, in particular colleagues in other areas and occasional external customers. Significant impact on the area through complex deliverables. Provides advice and counsel related to the technology or operations of the business. Work impacts an entire area, which eventually affects the overall performance and effectiveness of the sub-function/job family.

### RESPONSIBILITIES

- Credit Structuring skills and risk assessment experience within the Trade Finance, Payables Finance, Commodities, Asset Distribution, EAF Pillars and Global Deal Review processes. Product knowledge of Trade Product set and the critical essential conditions as outlined in the Global Product Programs and Risk Acceptance Criteria
- Understanding product requirements i.e. PAP, operational processes, credit requirements, Treasury costing mechanisms
- Internal alignment with country or regional / product / sale counterparts for execution structured Trade Products
- Ensure governance over sub portfolio, country or sector designated positions to ensure related economics make sense and returns meet hurdles
- Communicate effectively with clients, Credit Agencies and investors to facilitate complex and structured Trade transactions that have multiple credit attributes and \or multiple parties to the transaction
- Conduct market reads for specific deals and markets where necessary
- Maintain the execution of Trades "originate-to-distribute model" and maintain liquidity in the Trade Portfolio
- Coordinate oversight of the overall operations process to ensure proper execution and minimize operational issues and inefficiencies
- Coordinate with legal and risk to update and incorporate changes to Program legal documentation for Client Agreements, Agency and as applicable investors agreements. (i.e. Distribution Finance Program Loan Documents, First Loss Amendments, True Sale Loan Sale Agreements, Collateral Agreements, Perfection and Cash Dominion clauses and processes, Credit Insurance and Protection Agreements, Recourse Level conditions, Export Credit Agency Agreements, Master Participation Agreements, BAFT, Master Trust Agreements, Equitable Assignment, Transfer Certificates, LMA standard documentation, Non-disclosure Agreements etc.)

- Execute against the Global Product Programs and the Local Country Addenda in country where these structured and complex Trade transactions are occurring
- Responsibility as one of the members and contributors as the first line of defense from an operational and credit risk management perspective
- Appropriately assess risk when business decisions are made, demonstrating particular consideration for the firm's reputation and safeguarding Citigroup, its clients and assets, by driving compliance with applicable laws, rules and regulations, adhering to Policy, applying sound ethical judgment regarding personal behavior, conduct and business practices, and escalating, managing and reporting control issues with transparency.
- Interest in dealing with trade technology and trade systems . Experience in the field of Trade systems and system implementations

This role reports to Senior Vice President (A/L Optimization Ld Specialist).

### **EDUCATION & QUALIFICATIONS**

- 6-10 years of experience
- Credit Risk and Trade Product experience
- Capital Markets Credit Risk Structuring or Credit Risk Management Experience
- Tertiary level education required
- Bachelor's/University degree, Master's degree preferred

*Citi is an equal opportunity and affirmative action employer.*

*Qualified applicants will receive consideration without regard to their race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or status as a protected veteran.*

**Application Deadline:** One month from job

**Remuneration Package:** to be discussed at interview stages

**Working Hours:** Mon - Fri 9am - 6pm

**Work Location:** 8 Marina View, Singapore

**Job Nature:** Full-time with some flexibility

### **Application Process:**

1. Go to: <https://citi.wd5.myworkdayjobs.com/en-US/2>
2. Search for Job Reference Number '21353812'
3. Read the job specifications
4. Click 'Apply' and complete the application
5. Under the question 'How did you hear about us?', select 'Job Boards => Mums@Work'.

OR

### **LINK TO SUBMIT APPLICATION**

[https://citi.wd5.myworkdayjobs.com/2/job/Singapore--Singapore/TTS-APAC-Payables-Finance-Product-Manager\\_21353812](https://citi.wd5.myworkdayjobs.com/2/job/Singapore--Singapore/TTS-APAC-Payables-Finance-Product-Manager_21353812)